# Segal Family Foundation THEORY OF CHANGE

African changemakers have the resources and networks to drive positive, transformative change for their communities.

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By sharing insights from our work with fellow funders and coproducing knowledge with partners, we build evidence and support for local solutions and inclusive, grantee-centric practices.



We identify, invest in, and creatively support visionary local leaders and organizations tackling development challenges and opportunities in Africa—and help progressive donors do the same.

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We connect our partners to a vibrant network of peer organizations and like-minded funders to share knowledge, experiences, and resources for greater impact.



# **Grantmaking & Active Partnership**

We identify, invest in, and creatively support visionary local leaders and organizations tackling development challenges and opportunities in Africa–and help progressive donors do the same.

#### **IDENTIFY**

We identify early-stage African visionaries and bold organizations with huge potential to transform society.

#### **INVEST**

We fund local leaders and organizations working alongside their communities, and our grantmaking is guided by equitable, grantee-centric approaches, including unrestricted grants.

## **ACCOMPANY**

We learn alongside our grantee and funder partners, co-creating tools and resources to support adaptation, growth, and knowledge exchange.

### **ACCOMPANY**

We accompany and nurture grantee partners, taking time to understand each one's vision, model, context and challenges, so that we can provide targeted support for their organizational development and community impact goals.

#### **ACCOMPANY**

We accompany funder partners, taking time to understand their grantmaking goals and needs, to provide tailored advisory services and insights.

#### **AMPLIFY**

We amplify our partners' work to help them access ideas, funding, and new networks—via online and social media.



# Community Building

We connect our partners to a vibrant network of peer organizations and like-minded funders to share knowledge, experiences, and resources for greater impact.

## CONVENE

We create space and opportunity for dreamers, doers, and funders to collaborate, co-create, celebrate and inspire.

#### CONNECT

We leverage our trusted networks, local expertise, and partner insights to support meaningful connections, partnerships, and collaborations.



# Equitable Philanthropy

By sharing insights from our work with fellow funders and co-producing knowledge with partners, we build evidence and support for local solutions and inclusive, grantee-centric practices.

### **INFORM**

We share insights from our work with 400+ grantee partners, and from the expertise of our locally-based grantmaking teams and advisors.

# **INFLUENCE**

We promote trust-based and granteecentric practice, learning and evidence, alongside progressive funders and funder coalitions globally.