



2016 ANNUAL REPORT





FROM THE FAMILY

Dear friends and partners of Segal Family Foundation,

The highlight of our year was hosting our Annual Meeting in Africa for the second time. On the shores of Lake Victoria, nearly 300 partners and friends gathered for three days of networking, learning, and celebrating. One of the most memorable moments was when keynote speaker Graça Machel encouraged us to “do more, do better, and do differently.”

Segal Family Foundation took her words to heart. Throughout the past year, we have striven to grow our portfolio of partners, increase the funding given, prove our impact, and try new things along the way.

We were proud to launch our Social Impact Incubator in a new country (see page 5). We rebranded with a new logo that conveys the connections, creativity, and energy of our work. And we continue to actively engage funders, seeing exciting results as more dollars flow to our partners than ever before.

Most importantly, we wish to honor the exemplary work accomplished by our grantees in 2016. They are constantly innovating in pursuit of social justice, and it’s our utmost privilege to partner with them.

Martin Segal
Chairman & Managing Director



Graça Machel & Martin Segal

On the cover: SFF partners at the 2016 Annual Meeting in Uganda



ABOUT SEGAL FAMILY FOUNDATION

Segal Family Foundation partners with outstanding organizations improving the well-being of communities in Sub-Saharan Africa.

Our vision is that every Sub-Saharan African grows up with access to quality education and health services, the protection of their reproductive rights, and the opportunity to contribute to a productive society.

We are building a community of creative collaborators. We find visionary grassroots organizations, progressive donors, and collaborative international NGOs to implement, refine, and scale development solutions that are effective and locally appropriate.

We support organizations cultivating healthy, productive, and empathetic youth. Our partners advance adolescent sexual and reproductive health, improve access to quality education, and increase youth employment.

“SFF partners simply glowed in their appreciation of the foundation. The words ‘my most supportive funder’ came up in several conversations; one partner shared that the foundation really models its relationship with its grantees the way the organizations themselves should be relating to the communities in which they work—as partners whom they are empowering to fulfill their full potential on their own terms.”

—Shani Rosenbaum, Program Manager, OLAM



See our work in action in our Annual Meeting video: bit.ly/SFF2016AM



OUR PORTFOLIO



212 partners



36 new partners this year



64% female leadership

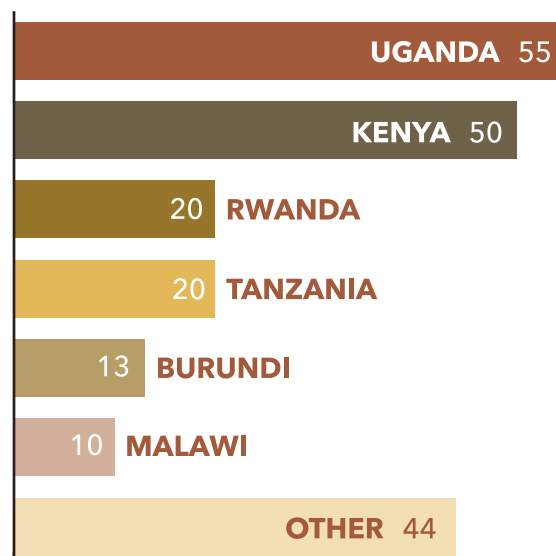


53% African leadership



73% have budgets under \$1 million

Grantees by Country



"Thank you for looking at small grassroots organizations who do not get a chance to stand out. Thank you for making it possible for us to feel valued."

–Wendo Aszed, Executive Director, Dandelion Africa



ACTIVE PARTNERSHIP

Our philosophy of funding, which we call Active Partnership, is rooted in deep respect and admiration of our grantee partners. We strive to be advocates of their work and partners in their struggle for social justice. We develop long-term relationships, led by our team on the ground in East Africa.

Flexible Funding

We offer restricted or unrestricted funds based on our partners' needs. We endeavor to fund our partners in a way that supports their organizations' health and growth.

Building Community

We regularly bring together our community of creative collaborators—partners, donors, and service providers—to build relationships and share innovations. In addition to our Annual Meeting, we were proud to host our inaugural Talent Summit this year, along with 11 workshops and 15 networking receptions from New York to Nairobi.

Creating Opportunities

We provide all of our partners with access to capacity-building resources to strengthen their organizational health. Learn more at www.segalfamilyfoundation.org/partner-resources.

Influencing Philanthropy

We engage in different networks of like-minded funders to learn from each other, partner together to support the best organizations, and advocate for better practices in grantmaking.

“Segal Family Foundation has helped us gain credibility with so many new funders. We are so grateful for the network that SFF has helped us develop and for the collaboration and capacity building that it has enabled.”

—Dianne Calvi, CEO, Village Enterprise



SOCIAL IMPACT INCUBATOR

“Innovative and adaptive models around building the capacity of emerging organizations need to be a trend, especially in the work being done in Africa to support the energy and vision of young Africans as well as their ecosystems.”

—Joachim Rogall, CEO, Robert Bosch Foundation

In both Burundi and Malawi, we found fragmented civil societies in which local organizations were not given the voice or the resources to work effectively. Beginning in 2013, our way to combat this and find local entrepreneurs for our portfolio was to create and operate our own **Social Impact Incubator (SII)**. SII brings visionary African-led start-ups together with capacity-building experts and other local mentors.

We see at least a 10x return on our investment in the form of new and unrestricted funding for incubator participants. Perhaps more importantly, SII has

provided a space for a robust, well-connected community of visionaries to collaborate.

In 2016, political instability forced us to relocate SII from Burundi to Malawi. Twenty promising Malawian social entrepreneurs joined SII this year. For example, **Fount for Nations** works to make the education system inclusive for differently-abled children. **mHub** trains youth to develop IT businesses and provide tech-driven solutions to society's problems. **Tingathe** offers a holistic vocational training space for school drop-outs. All are on their way to growing small initiatives into successful social enterprises.

“Through SII, I have gained practical knowledge and skills in setting up systems—systems that work and make our impact more effective. Knowing the vision is growing and sustained is extremely satisfying!”

—Patience Musiwa, Founder, Fount for Nations



OUR IMPACT

We find and fund outstanding organizations.

Since our inception in 2008, SFF has given more than \$53.5 million in grants to over 300 organizations working throughout Sub-Saharan Africa.

We champion their work.

Since 2012, we have directed an additional \$17,110,968 in leveraged funding through 181 grants from 62 donors to 78 of our partners.

We help them grow.

On average, Segal partners see a 498% increase* in their annual income after three years in our portfolio.

*This excludes SFF's funding.



IN 2016



\$11.2 million in grants



\$9.4 million in leveraged funding



\$1 million in capacity building



\$21.6 million in total support

"I know I sound like a broken record, but I do want you to know that I fully respect and appreciate the incredible role you guys played as our first champion and the first major advocate for us." –Boris Bulayev, Executive Director, Educate!



A Child for All
Action for Community Development
Action For Fundamental Change & Development
Africa Bridge
Africa Yoga Project
AfricAid
African Center for Social Sustainability
African Entrepreneur Collective
African Population & Health Research Center
The African SOUP
AFRIPads
Agahozo-Shalom Youth Village
AGE Africa
Akilah Institute
Akili Dada
AkiraChix
Alfalit International
Amani Global Works
Anza

Arlington Academy of Hope
Art & Global Health Center Africa
Ashoka
BeadforLife
BEADS for Education
BESO Foundation
Bicycles Against Poverty
Blue Ventures Conservation
BOMA Project
BRAC
Bridge International Academies
Build Africa
Building Tomorrow
ChangeALife Uganda
Clinton Health Access Initiative
Congo Leadership Initiative
Crossroads Springs Africa
D-Prize
Dandelion Africa

Digital Divide Data
Dikembe Mutombo Foundation
Eastern Congo Initiative
Echoing Green
Edja Foundation
Educate!
Education For All Children
Elohim Child Development Association
En Classe
Foi en Action
Foundation for African Medicine & Education
Foundation for Community Development & Empowerment
Foundation Rwanda
Fount for Nations
Fountain of Life
Fundr Bots
Future First Global
FVS-AMADE Burundi

Gardens for Health International
Gbowee Peace Foundation Africa
Georgie Badiel Foundation
Girl Up Initiative Uganda
Global Grassroots
Global Health Corps
Global Minimum
GlobeMed
GRACE Project
Grassroots Development Initiatives
Foundation-Kenya
Habitat for Humanity
Harvest Initiatives
Hatua Likoni
Health Builders International
Health Integrated Multisectoral Services
Healthy Kids / Brighter Future
HEART Africa

HELGA
Hope Through Health
Imbuto Foundation
Indigenous Education Foundation of Tanzania
Ipas
IPROSARUDE
Jacaranda Foundation
JBFC
JeCCDO
Jibu
Jifundishe
Jitegemee
JumpStart Academy Africa
Kabubbu Development Project
Kajo-Keji Health Training Institute
Kakenya Center for Excellence
Kaz'O'zah Keza
Kenya Education Fund
Kepler
Kesho Organisation

Kindle Orphan Outreach
Kipkeino Foundation
Kitovu Mobile AIDS Organisation
Komera
Komo Learning Centres
KWEA
Kyetume Community Based Health Care Programme
Last Mile Health
LifeNet International
LivelyHoods
Lwala Community Alliance
MacDella Cooper Foundation
Macheke Sustainability Project
Madieu Williams Foundation
Maison Shalom
Malaika
Maranyundo Initiative
Marie Stopes Uganda

GRANTEE PARTNERS

Maternity Africa
Microclinic International
MindLeaps
Mission: Restore
More Than Me
Mother Health International
mothers2mothers
Moving the Goalposts
Musana Community Development Organization
Muso
Mwangaza
myAgro
New Hope Christian School & Orphanage
New Sight Eye Center
Nibakure Community Village

North Star Alliance
Nurture Africa
Nyaka AIDS Orphans Project
Nyansakia Church of Christ
One World Children's Fund
Ongoza
Our Lady of Perpetual Support for People Living with AIDS & Orphans
Parc des Jeunes Entrepreneurs
Partners in Health
Pastoral Women's Council
PEAS
PeerLink Initiative Uganda
Penda Health
Pepo La Tumaini
Peripheral Vision International

Planned Parenthood
Population Media Center
Population Services International
Powering Potential
Princeton in Africa
Projet Jeune Leader
Rafiki Wa Maendeleo Trust
Raising the Village
Rays of Hope Ministries
Reach a Hand Uganda
RemitRight
Resonate
Restless Development Uganda
Rockies Organisation
Rwanda Girls Initiative
Rwanda School Project

SaCoDé
Sanergy
Sanivation
SAVIC
Schools & Teachers Innovating For Results
Scientific Roets
SCOPE
SEGA Girls School
Service Yezu Mwiza
Set Her Free
Shining Hope for Communities
Shule Direct
Soft Power Health
SOUL Foundation
Spark MicroGrants
Sseko Designs
St. Francis Health Care Services
Straight Talk Foundation
Taia Peace Foundation

Tanzania Education Corporation
Tanzanian Children's Fund
The Girls Foundation of Tanzania
These Numbers Have Faces
Tingathe
Tragya Schools
Tostan
Trust for Indigenous Culture & Health
Tugende
Tumaini International
Twekembe Development Organization
Twende
UGEAFI
Ujima Foundation
Umoja Tanzania
United for Children Burundi Bw'uno Musi
Unreasonable East Africa

Urukundo Foundation
Village Enterprise
Village Health Works
Village Hopecore International
Vital Health Africa
VITALITE Zambia
W.E. Can Lead
We Care Solar
West Africa Vocational Education
WISER International
Women In Technology Uganda
Young 1ove
Youth Challenge4Change
Youth Equality Centre
Youth Net & Counselling
Zamcog
ZanaAfrica



OUR PARTNERS' IMPACT

After participating in **Komo Learning Centre's** year-long Leadership, Entrepreneurship, and Apprenticeship Program (LEAP), 85% of graduates had a job, a business, or both. *(Uganda)*

98% of **Kepler** students earned their associate degree within two years—compared to under 5% at community colleges in the United States. *(Rwanda)*

For the fourth year in a row, 100% of **WISER International** girls will graduate. The class of 2016 qualified for instant full university scholarships at a rate that is more than three times the national average. *(Kenya)*

"SFF is doing an incredible job of not only supporting but, perhaps more importantly, connecting the people behind the projects with a larger network of friends. Thanks for believing in our work and pushing us to be better."

—Brin Enterkin, Co-Founder, The African SOUP

SaCoDé is now reaching more than 70% of Burundi with reproductive health programming. *(Burundi)*

Hope Through Health is formalizing a partnership with the Togolese Ministry of Health to create a nationwide cadre of community health workers and adopt their Maternal and Child Health model nationwide. *(Togo)*

Fundi Bots has seen 650% growth in the number of students reached through their robotics training program since 2014. *(Uganda)*

Lwala Community Alliance has seen facility deliveries increase from 26% to 97%. **Lwala** also achieved 100% elimination of mother-to-child HIV transmission among their program participants. *(Kenya)*

Nyaka AIDS Orphans Project empowers 7,004 grandmothers to provide safe, stable homes for their orphaned grandchildren in Kanungu and Rukungiri Districts. *(Uganda)*



OUR PARTNERS' IMPACT

Gardens for Health International reports that close to 100% of children who went through their program in 2015 are no longer acutely malnourished, and more than 50% of kids are on an improved growth trajectory after three months. (*Rwanda*)

Blue Ventures recorded a 55% increase in the proportion of women in their catchment area using contraception, an intervention that has contributed to averting 1,125+ unintended pregnancies. (*Madagascar*)

100% of **Kakenya Center of Excellence** graduates were admitted to secondary school, with 44% attending Kenya's most prestigious schools. (*Kenya*)

Raising the Village was named National Advisor on Community Development in Uganda, implementing a number of joint pilot projects with the Ministry of Gender, Labour, and Social Development. (*Uganda*)

Of the 240 students enrolled at **Umoja Tanzania** since 2009, 95% have completed their studies and are now in full employment. (*Tanzania*)

Due to **Dandelion Africa's** intensive intervention, one of their villages was declared 100% free of female genital mutilation. (*Kenya*)

Each **Building Tomorrow** school is reporting teacher attendance rates above 95%, compared to 40% nationally. (*Uganda*)

"I have avoided many development forums because there are just too many hoops to jump through before being eligible to gain any support or advice. However, SFF is very different: it has a wonderful group of people who so willingly share their knowledge and expertise."

-Geraldine Booker, Director of Development, Quicken Trust



COLLABORATION

We're helping our partners build a community of trusted like-minded practitioners who can lean on each other and learn from each other.

SFF Uganda Health Partners held a curriculum review for an in-school sexual and reproductive health training module to be adopted by **Kabubbu Development Project**.

Komera, SEGA Girls School, Maranyundo Initiative, WISER International, Akili Dada, and AGE Africa co-founded **AMPLIFY**, a consortium working to create strong, vibrant African communities by investing in girls' education and leadership development.

African Entrepreneurship Collective and Anza created **Anza 360°**, a 12-month accelerator for high potential social businesses in Tanzania.

One World Children's Fund launched the **Grassroots Forward Fund** with ACODEV to diversify philanthropy.

Village Enterprise is expanding their Enterprise Graduation program in southwestern Kenya through a partnership with **Lwala Community Alliance**.

The **Burundi SFF Network**, made up of 15 SFF partners, rallied behind each other through their country's political instability in order to continue their work and increase their impact.

A CODEV facilitated a board leadership workshop for our **Uganda partners**, as well as a board training retreat for **Rwanda School Project**.

In Kenya, SFF partners formed **The Kenya Leadership Network**, a platform where leaders can talk openly about challenges, receive support and mentorship from peers, and work together to build stronger organizations.

Longtime partner **Nyaka AIDS Orphan Project** is mentoring early-stage NGO **Rockies Organisation**.



HALL OF FAME

Our Annual Meeting in Uganda provided inspiration from keynoters Graça Machel and Emmanuel Jal, a plethora of breakout sessions, a Pitch Competition, a World Cup football tournament, The African Women Monologues, a cooking competition, yoga, rich networking opportunities, and surprise fireworks. We have also been inspired by these outstanding leaders who we honored with the following awards:

Rising Star Honorees

2012: Dr. Jacques Sebisaho, *Amani Global Works*
 2013: Dr. Raj Panjabi & Peter Luckow, *Last Mile Health*
 2014: Misan Rewane, *WAVE*
 Humphrey Nabimanya, *Reach a Hand Uganda*
 2015: Grâce-Françoise Nibizi, *SaCoDé*
 2016: Solomon King Benge, *Fundi Bots*

Grassroots Champion Honorees

2014: Michelle Ostertag, *Rafiki wa Maendeleo Trust*
 2015: Spès Nihangaza, *FVS-AMADE Burundi*
 2016: Aaron Bukenya, *BESO Foundation*

Angel for Africa Honorees

2012: Cheryl Dorsey, *Echoing Green*
 2013: Maggy Barankitse, *Maison Shalom*
 2014: Kip Keino, *Kipkeino Foundation*
 2015: Obed Kabanda, *ACODEV*
 2016: Ange Muyubira, *Kaz'O'zah Art*

System Innovator Honorees

2014: Paul Falzone, *Peripheral Vision International*
 2015: Stefanie Weiland, *LifeNet International*
 2016: Julia Berman, *Muso*

"The planning and execution of the [Annual Meeting] and content was amazing. And the way you came up with tailored sessions for different interest groups was splendid and seamless. It was an ideal space to reconnect with colleagues and meet new ones."

-Dominic Muasya, Country Director, Kenya Education Fund



See our team in action by following us on Facebook!



SFF TEAM

Andy Bryant
Executive Director
Based in New Jersey

Dedo N. Baranshamaje
Director of Special Projects
Based in Malawi

Denise Stripling
Foundation Administrator
Based in New Jersey

Evelyn Omala
Director of Operations
Based in Australia

Katherine Anderson
Knowledge and Impact Manager
Based in New Jersey

Katie Buntten-Wren*
Director of Partnerships
Based in Kenya

Liana Nzabampema*
Program Officer
Based in Rwanda

Patrick Jude Mugisha*
Program Officer
Based in Uganda

Sarah Gioe
Communications Manager
Based in New Jersey

*Joined in 2016

Starting in 2017

Gidibo Tindwa
Program Officer
Based in Tanzania

Virgile Bahujimihigo
Admin & Finance Officer
Based in Kenya

"I was blown away by the group of ridiculously inspiring, smart, cool, and interesting people that you'd brought together. You seem to have built something really unique, and the love and energy in the room was palpable."

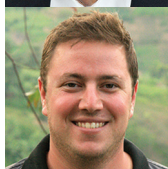
-Raj Gangadia, Senior Coordinator, Clinton Health Access Initiative



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