Dear friends and partners of Segal Family Foundation,

It was a year of growth for SFF. We are proud to fund over 180 organizations with $10.8 million and we’re always striving to refine our grantmaking to be our partners’ best partner.

The past year was also a time of change and transformation for us. We welcomed new staff and created a new role—our Director of Partnerships—to assist with external relations in East Africa.

It was with deep sadness that we cut short the Social Impact Incubator due to political instability and unrest in Burundi. However, we maintain steadfast support to our Burundian partners, the majority of which continue to operate without interruption, and we are hopeful that we can reinstate our Social Impact Incubator this year in Malawi.

My quest for social justice led us to begin looking at social determinants of health domestically as well, through my other foundation, Focus for Health. The challenges are similar and daunting, the solutions ambitious and possible in both Africa and the U.S. It’s my hope that the sister foundations will learn from each other’s work.

Please join us in celebrating the fine work done by our grantees in 2015. It is our goal to help them achieve higher quality impact.

Barry Segal

Message from Our Founder

On the cover: SFF partners take a boat ride on Lake Naivasha, Kenya
Segal Family Foundation partners with outstanding organizations improving the well-being of communities in Sub-Saharan Africa.

Our vision is that every Sub-Saharan African grows up with access to quality education and health services, the protection of their reproductive rights, and the opportunity to contribute to a productive society.

We are building a community of creative collaborators. We find visionary grassroots organizations, progressive donors, and collaborative international NGOs to implement, refine, and scale the most effective, locally appropriate solutions to improve the well-being of youth across Sub-Saharan Africa.

We support organizations cultivating healthy, productive, and empathetic youth. Our partners advance adolescent sexual and reproductive health, improve access to quality education, and increase youth employment.

“Segal treats their partners as part of the family and makes connections to other organizations in their network. Whenever needed, the SFF team gives good advice to help us move forward in our projects. Their support makes us feel alive, useful, and encouraged in our endeavor to contribute to the global social good.”

—Ange Muyubira, Founder & Executive Director
Kaz’O’Zah Keza
Our Portfolio

190 Partners
32 New Partners
20+ African countries

114 partners in the youth sector
58 partners in the health sector
19 partners in community-driven development
11 partners working in social enterprise

58% female leadership
74% have budgets under $1 million

*some organizations counted more than once for their work in multiple countries
Our philosophy of funding, which we call Active Partnership, is rooted in deep respect and admiration of our grantee partners. We strive to be advocates of their work and partners in their struggle for social justice. We develop long-term relationships, led by our team on the ground in East Africa.

**Flexible Funding**
We offer restricted or unrestricted funds based on our partners’ needs. We strive to fund our partners in a way that supports their organizations’ health and growth.

**Building Community**
We bring together our family of partners—grassroots NGOs, international NGOs, and donors—to build relationships and create more synergies. We host an Annual Meeting, Health Summit and Youth Summit along with smaller convenings throughout the year.

“Your generous financial support coupled with your capacity-building support has not only given us the means to improve and grow our program but also the confidence that we have the ability to make really significant changes.” —Nancy van Sciver, Co-Founder, Education for All Children

**Creating Opportunities**
We provide all of our partners with access to capacity-building resources to strengthen their organizational health.

**Influencing Philanthropy**
We engage in different networks of like-minded funders to learn from each other, partner together to support the best organizations, and advocate for better practices in grantmaking.
Misan Rewane believes that no young person should go through life without having been given the opportunity to change their own trajectory. And as CEO of West African Vocational Education (WAVE), she’s creating that opportunity for the thousands of disenfranchised youth in Nigeria who live on less than $2 a day.

Started in 2013, WAVE screens, trains, and places unemployed, self-motivated youth into entry-level jobs in high-growth industries such as hospitality and retail.

A self-proclaimed “human capital evangelist,” Misan opened the program to those who were not necessarily the smartest or most educated, but the most willing to learn and desperate to succeed.

In West Africa, youth unemployment rates range from 40 to 85 percent and continue to worsen as the population increases. Education in the region is failing to provide young people with the skills needed to participate and compete in the job marketplace. WAVE’s cost-effective, real-world training places a heavy emphasis on soft skills. Candidates are matched with jobs that flatter their strengths and innate talent. At the same time, WAVE wants to prove to employers that “hiring for attitude, training for skill” provides a surefire return on investment.

After just two years, WAVE has seen 409 unemployed youth trained, with a solid job placement rate of 75% (and another 10% going on to find their own jobs or return to school). While the team has learned that they have to support alumni much longer than expected to build a foundation of work experience, it’s worth it: the average income transformation for a student is a staggering $100/month increase.

The numbers are encouraging, but Misan notes that she gets her “highest highs” on days when alumni call to request new team members to join their own teams that they are now supervising. WAVE is hoping to train 1,200 youth this year.

www.waveacademies.org

Partner Spotlight: WAVE
Yet when parents do not have financial resources, they prioritize daily chores over the long-term benefits of a formal education, keeping kids at home. So BESO also supports the community through economic and agricultural empowerment projects, providing Village Saving and Loans Associations training for vulnerable women, so they can lift themselves out of poverty and send their kids to school.

At the parents and teachers committee meeting, one parent said proudly that what he likes most is that his daughter can speak more than one language—that the biggest reward is that he can’t even understand when she speaks in another language!

BESO’s ambition is to offer quality education through nursery, primary, secondary and vocational school. “With 65% of our funding coming from Segal Family Foundation connections, we’re positive we’ll achieve our mission,” says Aaron.

Aaron Bukenya grew up in a rural family of six, the only child given the opportunity to go to high school. During holidays, he would teach his peers how to read and write, developing a deep love for teaching and coaching. After graduating from college, he started connecting the brightest kids from his community in Kayunga District, Uganda to institutions that would sponsor them for secondary education. He quickly realized sponsorship could only offer opportunities to a few.

Committed to finding solutions with parents in his community, they decided to start building a primary school together. In 2010, Aaron remembers writing an e-mail to Martin Segal “and his vote of confidence was a turning point for us.” What started as wooden classrooms has turned into a full primary school where kids are proud to come. BESO Foundation now provides free education to underprivileged children and supports about 500 pupils from Kayunga District, where teachers are also recruited.

www.besofoundation.org
When Spès Nihangaza’s family members became infected with HIV in 1992, she spent lots of time caring for them in the hospital. She saw many children there looking after dying parents. In a time when many were afraid to go into hospitals, Spès and her sister began bringing lunches for these children, who had nothing else to their name. Soon, dying patients were giving Spès their last francs, asking her to take care of their children.

FVS-AMADE began then as a restaurant serving free food every day to orphans and vulnerable children. At this time, Burundi was in the midst of a civil war and the call to protect the little ones became even stronger. Spès and her sister turned FVS-AMADE into an orphanage that served as a safe haven for refugees from the genocide in Burundi and Rwanda.

Over the past two decades, FVS-AMADE shifted from direct aid to a more sustainable model of holistic community development. They created solidarity groups, called Children’s Protection Committees, to involve communities in the care of the vulnerable children and the protection of their rights. FVS-AMADE experienced such significant growth that they now supervise over 1,200 groups caring for more than 45,000 orphans.

In response to additional social challenges, the organization operates a secondary boarding school, manages two clinics, provides loans through its own microfinance institution, and runs the largest community-based health insurance program in Burundi. FVS-AMADE is truly embedded in the community, motivating leaders to solve issues together.

As one of the biggest civil society actors in Burundi, Spès has demonstrated outstanding leadership in grassroots advocacy, reinforced by the thousands of children who call her “Mama.”
Educate! graduates see a 105% income increase (twice that of their peers) and a 64% increase in business ownership. Female students experience even greater impact, with a 120% increase in income and a 152% increase in business ownership. (Uganda)

Muso achieved a 10x difference in child mortality within three years of rolling out their program, from 155/1000 in 2008 to 17/1000 in 2011. (Mali)

The BOMA Project demonstrated an extreme poverty graduation rate ranging from 86% to 96%. At two years, women in their program double their household income and 97% of businesses are still in operation. (Kenya)

AGE Africa achieved 94% secondary school completion and 91% delayed pregnancy and marriage rate among their girlsCHAT cohort, compared with Malawi’s national averages: 26% secondary school completion and 50% child marriage rate. (Malawi)

97% of Spark MicroGrants communities continue to meet after completing the Spark process. 70% of communities then go on to launch independent projects. (International)

Young 1ove is scaling up a one-hour “sugar daddy” awareness class that has been shown to reduce pregnancy (as well as unprotected sex and HIV transmission) by 28%. (Botswana)

For the last four years, 100% of Education for All Children’s high school graduates have qualified for post-secondary programs, with 88% qualifying for merit-based government scholarships, compared to 12% nationally. (Kenya)

Started by a Segal Family Foundation board member, Vital Health Africa trained 122 midwives and nurses in low-cost, high-impact interventions in maternal, newborn, and child health during a two-week span. (Uganda)
Our Impact on Partners

Capacity Building Impact

- 382 individuals accessed the Foundation Center database for 7,709 searches
- 38 Catchafire projects saved $140,000
- 600+ people attended SFF events
- 8 partners received Targeted Capacity Support
- 11 partner blogs featured on Huffington Post

Financial Impact: $13.9 million total support

- $50,000 median grant
- $5,380,000 in capacity building and convenings
- $2.6 million in leveraged funding* from other grantmakers
- 39 institutional capacity grants given
- 10 learning visits funded

*Introductions made by SFF to funder contacts

$10.8 million in grants

$538,000 in capacity building and convenings

$2.6 million in leveraged funding* from other grantmakers

8 partners received Targeted Capacity Support

11 partner blogs featured on Huffington Post

600+ people attended SFF events

38 Catchafire projects saved $140,000

382 individuals accessed the Foundation Center database for 7,709 searches
Outstanding leaders are at the helm of our exemplary partner organizations. Each year we recognize those individuals who develop deep connections within their communities, those who continually serve as a resource for others, those who create innovative models, and those who reflect an exceptional dedication to their organization and its beneficiaries. We wish to acknowledge their hard work and impact. It’s a privilege to work with these inspiring leaders.

**Grassroots Champion Honorees**
2014: Michelle Ostertag, *Rafiki wa Maendeleo Trust*
2015: Spès Nihangaza, *FVS-AMADE*

**Angel for Africa Honorees**
2012: Cheryl Dorsey, *Echoing Green*
2013: Maggy Barankitse, *Maison Shalom*
2014: Kip Keino, *Kip Keino Foundation*
2015: Obed Kabanda, *ACODEV*

**System Innovators Honorees**
2014: Paul Falzone, *Peripheral Vision International*
2015: Stefanie Weiland, *LifeNet International*

**Rising Star Honorees**
2012: Dr. Jacques Sebisaho, *Amani Global Works*
2013: Dr. Raj Panjabi & Peter Luckow, *Last Mile Health*
2014: Misan Rewane, *WAVE Humphrey Nabimanya, Reach a Hand Uganda*
2015: Grâce-Françoise Nibizi, *SaCoDé*
Throughout the year, we bring together our partners and friends for a variety of events. Our community is encouraged to network, celebrate, and learn during our Health and Youth Network Summits, various educational workshops, and our informal cocktail hours, from Kigali to New York City, from Kampala to Nairobi. Partners can explore common ground and shared solutions; funders can meet grantees; and everyone can celebrate the achievements of this amazing cohort. The culmination of these events is our Annual Meeting, attended by over 200 partners and friends.

Watch the Annual Meeting video at http://tinyurl.com/sffAGM.

“The annual meeting is the best visual representation of this community we’re building.”
—Andy Bryant, Executive Director

76% of participants saw networking as the most important outcome
1,800+ The number of meetings taken during the conference
95% of funders are likely to follow up with someone they met
Our team is growing and changing along with the foundation. This year, we bid a bittersweet farewell to former Director of Operations Ash Rogers, who accepted the role of Executive Director of our partner, Lwala Community Alliance. Ash was instrumental in shaping the philosophy and vision of Segal Family Foundation, and we thank her for her work.

We divided Ash’s role into two positions: Evelyn Omala was elevated to Director of Operations, and Katie Bunten-Wren was brought on for the new Director of Partnerships job. We proudly promoted Dedo Baranshamaje to a new position, and welcomed new staff members Catherine Ombasa, Patrick Jude Mugisha, and Sarah Gioe.

The SFF team represents diverse skill sets and experiences, reflective of our amazing community of creative collaborators.
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www.segalfamilyfoundation.org