Donors
Donors are gatekeepers to the resources required by visionaries to change the world. Donors can proactively address the unbalanced power dynamic of the traditional aid paradigm.

Visionaries
Visionaries are changemakers with ambition, vision, and a commitment to the communities they serve. Visionaries demonstrate that local solutions are the best solutions for improving the well-being of communities in Sub-Saharan Africa.

THEORY OF CHANGE

Engage Open-Minded Funders
We connect with funders who demonstrate a willingness to collaborate.

Challenges the Status Quo (Including Our Own)
We identify inefficient funder practices and present evidence-based alternatives.

Share Improved Practices
We promote grantee-centric practices and share our systems for learning and feedback.

Curate Connections
We directly link like-minded visionaries and donors, creating pathways for partnership.

Foster Community
We create a community that is celebratory, inspiring, and collaborative.

Trust
Donors trust visionaries to lead the development of their own communities.

Agency
Visionaries have the resources and networks to lead the development of their communities.

LEARN & INNOVATE
We seek to iterate and innovate at each step.

Find Local Visionaries
We find changemakers with a successful track record and ambition to grow their work.

Build Relationships
We understand grantee challenges intimately and invest in people over projects.

Nurture Capacity
We help break down barriers to organizational health and growth.

Amplify the Work
We promote our partners’ work to help them access ideas, funding, and new networks.

Foster Community
We create a community that is celebratory, inspiring, and collaborative.

Visionaries increase their impact, revenue, and influence.

Segal Family Foundation